World Bank Fast Payments Toolkit

Case Study: Nigeria

NIBSS Instant Payment | 2011

Payment Instruments
- Credit Transfer
- Direct Debit
- E-money

Use Cases/Services
- Merchant Payment
- Bill Payment

THE WORLD BANK
IBRD • IDA | WORLD BANK GROUP
### Glossary of terms

<table>
<thead>
<tr>
<th>S. No.</th>
<th>Term</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>GDP</td>
<td>Gross Domestic Product at current price</td>
</tr>
<tr>
<td>2</td>
<td>Income Category</td>
<td>Classification as per World Bank based on Gross National Income (GNI) per capita</td>
</tr>
<tr>
<td>3</td>
<td>CPMI</td>
<td>Committee on Payments and Market Infrastructure</td>
</tr>
<tr>
<td>4</td>
<td>FPS</td>
<td>As per CPMI, fast payment System is defined as payments in which the transmission of the payment message and the availability of final funds to the payee occur in real time or near-real time and on as near to a 24-hour and 7-day (24/7) basis as possible</td>
</tr>
<tr>
<td>5</td>
<td>Oversight</td>
<td>Regulating or governing body supervising the payments system</td>
</tr>
<tr>
<td>6</td>
<td>Operator</td>
<td>Institutions responsible for the operation of the payment system</td>
</tr>
<tr>
<td>7</td>
<td>Alias</td>
<td>Alternative to bank account numbers for increased convenience of the customer. For e.g., mobile number, national identification number</td>
</tr>
<tr>
<td>8</td>
<td>Access Channels</td>
<td>Modes used by customer to initiate transaction on FPS. For e.g., branch, internet, mobile</td>
</tr>
<tr>
<td>9</td>
<td>Individual Payment Type</td>
<td>Person to person (P2P) – Payment between individuals for non-business purposes</td>
</tr>
<tr>
<td>10</td>
<td>Business Payment Type</td>
<td>Person to Business (P2B) – Payment from an individual to a business entity. Business to Person (B2P) – Payment from a business entity to an individual. Business to Business (B2B) – Payment between two business entities</td>
</tr>
<tr>
<td>11</td>
<td>Government Payment Type</td>
<td>Person/Business to Government (P/B2G) – Payment from person/Business to a government institution. Government to Person/Business (G2P/B) – Payment from government institution to a person or business entity</td>
</tr>
<tr>
<td>12</td>
<td>Credit transfers</td>
<td>Credit transfers are payment instruments based on payment orders or possibly sequences of payment orders made for the purpose of placing funds at the disposal of the payee</td>
</tr>
<tr>
<td>13</td>
<td>Direct Debits</td>
<td>Direct debits are payment instruments in which the transaction is pre-authorized, and funds are blocked in account for a debit to be initiated at a future date. In direct debits, payer's account is debited on execution of mandate by merchant or payee</td>
</tr>
<tr>
<td>14</td>
<td>E-money</td>
<td>E-money is a prepaid value stored electronically, which represents a liability of the e-money issuer (a bank, an e-money institution or any other entity authorized or allowed to issue e-money in the local jurisdiction) and which is denominated in a currency backed by an authority</td>
</tr>
</tbody>
</table>
## Abbreviations

<table>
<thead>
<tr>
<th>S.No.</th>
<th>Term</th>
<th>Expanded form</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>BVN</td>
<td>Bank Verification Number</td>
</tr>
<tr>
<td>2</td>
<td>CBN</td>
<td>Central Bank of Nigeria</td>
</tr>
<tr>
<td>3</td>
<td>IBAN</td>
<td>International Bank Account Number</td>
</tr>
<tr>
<td>4</td>
<td>MFB</td>
<td>Micro-Finance banks</td>
</tr>
<tr>
<td>5</td>
<td>MMO</td>
<td>Mobile Money Operator</td>
</tr>
<tr>
<td>6</td>
<td>NCS</td>
<td>Nigeria Central Switch</td>
</tr>
<tr>
<td>7</td>
<td>NIBSS</td>
<td>Nigeria Interbank Settlement System</td>
</tr>
<tr>
<td>8</td>
<td>NIP</td>
<td>NIBSS Instant Payment</td>
</tr>
<tr>
<td>9</td>
<td>NGN</td>
<td>Nigerian Naira</td>
</tr>
<tr>
<td>10</td>
<td>NRIC</td>
<td>National Registration Identity Card</td>
</tr>
<tr>
<td>11</td>
<td>PSB</td>
<td>Payment Scheme Board</td>
</tr>
<tr>
<td>12</td>
<td>PICC</td>
<td>Payment Initiative Coordinating Committee</td>
</tr>
</tbody>
</table>
Select parameters

GDP
GDP – $448 billion

Income Category
Lower Middle Income

Population
201 million

Access to mobile phone*
70.60%

Access to internet*
27.50%

Bank account*
39.6%

Branches per 100,000 adult
4.44

Made or received digital payment in last 1 year*
29.67%

Received government wages or transfer in account*
9.8%

Currency Exchange Rate USD 1 = NGN 306.92 <2019 Average, World Bank>
Others – World Bank 2017 <World Bank>

* For age >15 years
Table of Contents

<table>
<thead>
<tr>
<th>Slide number</th>
<th>A. Executive Summary</th>
<th>B. Detailed Report</th>
</tr>
</thead>
<tbody>
<tr>
<td>8</td>
<td>Overview</td>
<td>Overview</td>
</tr>
<tr>
<td>11</td>
<td>Background</td>
<td>Business and Operating Model</td>
</tr>
<tr>
<td>13</td>
<td>FPS Structure</td>
<td>2.1.</td>
</tr>
<tr>
<td>14</td>
<td>Participants</td>
<td>2.2.</td>
</tr>
<tr>
<td>15</td>
<td>Payment Instruments, Transaction Types, Aliases and Use Cases/Services</td>
<td>2.3.</td>
</tr>
<tr>
<td>16</td>
<td>Channels and Agent Network</td>
<td>2.4.</td>
</tr>
<tr>
<td>17</td>
<td>User Adoption</td>
<td>3</td>
</tr>
<tr>
<td>19</td>
<td>Technical Details and Payment Process</td>
<td>4</td>
</tr>
<tr>
<td>21</td>
<td>Governance Framework</td>
<td>5</td>
</tr>
<tr>
<td>22-23</td>
<td>Legal and Regulatory Aspects</td>
<td>5.1.</td>
</tr>
<tr>
<td>24</td>
<td>Risk Management</td>
<td>5.2.</td>
</tr>
<tr>
<td>26</td>
<td>Dispute Resolution</td>
<td>5.3.</td>
</tr>
<tr>
<td></td>
<td>Annexure</td>
<td>6</td>
</tr>
<tr>
<td></td>
<td>Key Features</td>
<td>6.1.</td>
</tr>
</tbody>
</table>
How to read this report

- This **deep dive report** relates to the **NIBSS Instant Payment** in **Nigeria**
- It has been developed based on research done by leveraging **secondary sources and the information needs to be validated from relevant authorities like the central bank and the operator**
- Key secondary sources include NIBSS website, CBN website and CBN publications
- The table below presents a legend to assist readers as they navigate through different sections of the report

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**Legend**

- The first slide of every section includes a chapter summary to provide readers with an overview of the section contents
- The green box with the adjacent icon indicates **section/sub-section summary across** the report. Reader may choose to read through this for a **high-level overview on the selected topic**
A. Executive Summary
NIBSS Instant Payment is a fast payment system in Nigeria launched in 2012, NIP enables their customers to make cross-bank payments by entering account member of the recipient, with funds available to the recipient almost immediately. The Express Elixir system operates on 24x7 basis and supports payments in Nigerian Naira.

NIBSS Instant Payment is owned and operated by Nigeria Interbank Settlement System (NIBSS) which is a key financial infrastructure institution in Nigeria, providing clearing and settlement services. NIBSS is jointly owned Central Bank of Nigeria (CBN) & all licensed banks.

NIP allows both banks and mobile money operators to participate in its system as direct participants and transactions between the both are completely interoperable.

NIBSS announced that it is working towards developing the NIP Central Listing feature. Currently, the payer is required to provide the account number and bank name details of the beneficiary. However, with Central Listing, all that will be required is the account number of the beneficiary.

Users can make payments in NIP system via their internet, mobile banking platforms, PoS, Agents, USSD, ATM and bank branches.

- Real time payments
- Only IBAN as an alias
- Supports Mobile Money Operators
- Operates 24x7x365
- Deferred Net settlement
- Supports only Nigerian Naira

NIBSS has announced that it aims to extend NIP services beyond the Nigerian borders, first to neighboring African countries and then to the rest of Africa and other continents.
B. Detailed Report
1. Overview

**Chapter sections:**

1.1. Background
1.1. Background

• NIBSS Instant Payments (NIP) is an account-number based, online-real-time Inter-Bank payment solution developed in the year 2011 by Nigeria Interbank Settlement System (NIBSS)

Nigeria is predominantly a cash-based economy, as a result, there was a need felt to develop a payment solution that is very close to cash in terms of some of its unique characteristics – immediate, readily available and universal (i.e. can be used and accepted by all)

• In 2011, Nigerian Interbank Settlement System (NIBSS) developed NIBSS instant payment system where transactions can happen in real time, 24 hours a day, 7 days a week, 365 days a year (i.e. 24/7/365) and the transferred funds will be available immediately for use by the recipient

• Its service commenced with only two commercial banks as participants. However, today, the number of participants has grown to include all commercial banks, Micro-Finance banks (MFBs), and Mobile Money Operators (MMOs) in Nigeria

• It has become a foundational platform on which banks and other payment service providers operate services such as Chat Banking, card-less payments, and IOT proof of concept initiatives thereby promoting innovation in the payment space in Nigeria

Source: NIBSS
2. Business and Operating Model

**Chapter sections:**
2.1. FPS Structure
2.2. Participants
2.3. Payment Instruments, Transaction Types, Aliases and Use Cases/Services
2.4. Channels and Agent Network
2.1. FPS Structure

NIBSS developed and operates NIP (NIBSS Instant Payments), a real-time account-to-account payment system.

Central Bank of Nigeria
- Deputy Governor, Financial System Stability of the Central Bank of Nigeria heads the board of NIBSS
- CBN performs the role of regulator and overseer, CBN established the Payments System Policy and Oversight Office, for effective monitoring of existing and planned payments system

Nigeria Inter-Bank Settlement System Plc (NIBSS)
- NIBSS was incorporated in 1993 and is jointly owned Central Bank of Nigeria (CBN) & all licensed banks
- It has put in place modern world-class infrastructures for handling inter-bank payments in Nigeria
- It is responsible for the operation of Nigeria Central Switch & other structures such as NACS, NEFT, etc.
2.2. Participants

NIBSS Instant Payment allows membership pf banks, micro-finance banks and mobile money operators as direct participants.

<table>
<thead>
<tr>
<th>Membership in NIP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Membership</td>
</tr>
<tr>
<td>- Commercial banks</td>
</tr>
<tr>
<td>- Micro-Finance Banks</td>
</tr>
<tr>
<td>- Mobile money operators</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Adoption Statistics (as on May-2020)</th>
</tr>
</thead>
<tbody>
<tr>
<td>- The NIP service commenced with only two commercial banks as participants.</td>
</tr>
<tr>
<td>- Today, the number of participants has grown to include all commercial banks, Micro-Finance banks (MFBs), and Mobile Money Operators (MMOs)</td>
</tr>
</tbody>
</table>

Source: NIBSS | CBN
2.3. Payment Instruments, Transaction Types, Aliases and Use Cases/Services

**Payment Instruments Supported**

<table>
<thead>
<tr>
<th>Payment Instruments</th>
<th>Interoperability</th>
</tr>
</thead>
<tbody>
<tr>
<td>Credit Transfer</td>
<td>✔</td>
</tr>
<tr>
<td>Direct Debit</td>
<td>✔</td>
</tr>
<tr>
<td>Mobile Wallets</td>
<td>✔</td>
</tr>
</tbody>
</table>

- Nigeria Central Switch (NCS) enables mobile money operators to interoperate with banks and other financial institutions, thereby allowing them to offer a wide array of services to their customers.

**Payment Types, Limit and Currency**

<table>
<thead>
<tr>
<th>Transaction Type</th>
<th>Transaction Limit</th>
<th>Transaction Currency</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual</td>
<td>• Retail: NGN 1 Million (daily limit of NGN 5 Million)</td>
<td>Nigerian Naira ₦</td>
</tr>
<tr>
<td>Business</td>
<td>• Corporate: NGN 10 Million</td>
<td></td>
</tr>
</tbody>
</table>

**Aliases**

- NIBSS Instant Payments uses bank account number for all types of transaction initiated on its platform.
- Transactional data generated by NIBSS leverages Nigeria’s Bank Verification Number (BVN), a unique customer identifier used together with bank account details for every transaction processed by NIBSS.

**Use cases/Services**

- NIBSS eBillPay is an account-number-based, online real-time Credit Transfer product that enables customers to make electronic bills payment services through payment channels which leverage the NIBSS Instant Payment (NIP) platform.
- In 2016, NIBSS collaborated with Central bank of Nigeria, MNOs and commercial banks, to launch the mobile payments innovation mCash, which was designed with a financial inclusion focus, leveraging on NIP to make low-value instant payments to merchants.

Source: NIBSS | CBN | BIS | The Asian Banker

World Bank Fast Payments Toolkit
2.4. Access channels and agent network

NIP enables payments via **banks account** with the help of mobile, internet banking, PoS terminals, agents, ATM and USSD. Each bank is at the liberty to decide the access channels they provide to their customers.

- NIP allows transactions across mobile banking, e-banking, ATMs, PoS terminal, Agents and USSD code
- Mobile and USSD channel are the most popular means of payment, particular for small value transactions
- In 2019, **mobile channel accounted for ~43% and USSD channel accounted for ~37%** of all transactions by volume

### Access channels and Agent networks

<table>
<thead>
<tr>
<th>Access Channel</th>
<th>2017</th>
<th>2018</th>
<th>2019 (Till June)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mobile</td>
<td>44%</td>
<td>43%</td>
<td>43%</td>
</tr>
<tr>
<td>USSD</td>
<td>25%</td>
<td>35%</td>
<td>37%</td>
</tr>
<tr>
<td>Internet Bank</td>
<td>16%</td>
<td>11%</td>
<td>8%</td>
</tr>
<tr>
<td>Bank Teller</td>
<td>11%</td>
<td>6%</td>
<td>6%</td>
</tr>
<tr>
<td>TPP (Agent)</td>
<td>4%</td>
<td>3%</td>
<td>5%</td>
</tr>
<tr>
<td>ATM</td>
<td>1%</td>
<td>1%</td>
<td>0.7%</td>
</tr>
<tr>
<td>Vendor Merchant</td>
<td>0.1%</td>
<td>0.1%</td>
<td>0.1%</td>
</tr>
</tbody>
</table>

Source: NIBSS | CBN
3. User Adoption

Growing adoption of Instant Payment System

- NIBSS instant payment (NIP), accounts for around 70% of all monthly transactions (volume) processed by NIBSS. Growth in transaction by NIP comes from increased use by new customers in recent years.

- Average transaction value for NIP have declined in nominal terms. A decline in average or median transaction values is consistent with a broadening of the customer base and/or transaction types associated with lower-value payments.

- USSD channel which accounts for a large number of NIP transaction is associated with the lowest-average transaction values indicating adoption of NIP amongst the low-income group.

Source: NIBSS | CBN | Insight Impact
Chapter sections:
4.1. Technical Details | Messaging Format, Customer Authentication & Settlement Mechanism
4.1. Technical Details| Messaging Format, Customer Authentication and Settlement Mechanism

Below are the technical details of NIBSS Instant Payment covering the messaging format, customer authentication and settlement mechanism. The messaging standard is extremely important in terms of connectivity and interoperability.

**Messaging Format**

- NIBSS Instant Payment is based on XML based messaging format

**Customer Authentication**

- The Central Bank of Nigeria through the Banker’ Committee and in collaboration with all banks in Nigeria on February 14, 2014, launched a centralized biometric identification system for the banking industry tagged Bank Verification Number (BVN)

  - **It needs to be confirmed if it applies specifically to NIP**

- The Customers unique BVN is accepted as a means of identification across all Nigerian Banks

- A unique ID number shall be issued to every Bank customer at enrolment and linked to every account that the customer has in ALL Nigerian Banks.

- Individuals shall be required to submit an acceptable means of identification as prescribed for enrolment

- For authentication purposes, individuals performing banking transactions shall be required to identify themselves using their biometric features which will be matched against information in the central database

- The BVN and unique features of an individual should be used in conjunction with a PIN on a point of transaction

**Settlement Mechanism**

<table>
<thead>
<tr>
<th>Approach</th>
<th>Type</th>
<th>Time</th>
<th>Settlement Institution</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hub</td>
<td>Deferred Net Settlement</td>
<td>1 cycle per day</td>
<td>Central Bank of Nigeria</td>
</tr>
</tbody>
</table>

Source: NIBSS | CBN
5. Governance Framework

Chapter sections:
5.1. Legal and Regulatory Aspects
5.2. Risk Management
5.3. Dispute Resolution
5.1 Legal, Regulatory and Governance Aspects

- **The laws of Nigeria form the legal basis for the operations of NIP, supplemented by various statutes, regulations and contractual provisions. All the relevant documents are governed by Nigerian law and are legally binding and enforceable.**
- **Central Bank of Nigeria oversight policy** is primarily addressed to entities which operate systems subjected to oversight, i.e., payment systems operators and NIP is governed by the same.
- **While the applicability of the same is universal, it needs to be confirmed if it applies specifically to NIP.**

**Institutional and Governance Framework**

**Legal Framework:**
- CBN Act of 2007

**Regulator and Overseer:**
- Central Bank of Nigeria (CBN)

**As per Central Bank of Nigeria**

- The primary legal basis for the payment systems infrastructure is the Central Bank of Nigeria Act No. 7 of 2007 (CBN Act) which provides CBN with the right and responsibility for national payment systems.
- One of the mandates of the CBN is the promotion of a sound financial system in Nigeria. Promotion of a sound financial system necessarily entails active support for the effectiveness, efficiency and systemic safety of the payments system.
- The CBN Act 2007 was passed into law to further clarify the mandate of CBN in providing oversight of the payment system.
- CBN is ‘Lender of Last Resort’ for ultimate default of a participant in deferred net settlement systems.
- The Central Bank of Nigeria mandates that each Scheme Board shall:
  i. Recommend clear rules with regards to the irrevocability of transactions, finality of payment and settlement.
  ii. Recommend and communicate settlement procedures to all participants; furthermore, each participant shall ensure full compliance with settlement rules as it applies to the scheme and take adequate steps to mitigate its exposure to liquidity and credit risks that may impact on the scheme settlement.
  iii. Recommend well defined procedure for the management of default. Such procedure shall be in line with existing PFMI; where appropriate, the scheme board shall define who bears any losses that may result from a default, what actions are taken against the defaulting party and any other steps required to ensure the continuity of the scheme.
  iv. Develop appropriate credit risk management practices to limit the risk associated with counter party and settlement failure.
  v. Agree a unified risk based collateral requirement for participation in the payment space.

**Source:** CBN | Nigeria PSV 2020
5.2. Risk Management (1/2)

• The Central Bank of Nigeria (CBN) has released the Nigerian Payments System Risk and Information Security Management Framework designed to mitigate risks associated with payment systems in January 2020 applicable on operators and users of the payment systems across Nigeria.

• While the applicability of the same is universal, it needs to be confirmed if it applies specifically to NIP.

Objectives of Risk Management framework

- Identify and address sources of systemic risks within the Nigerian Payments System landscape
- Establish sound governance arrangements to oversee the risk management framework by ensuring that risks are identified, monitored and treated
- Establish clear and appropriate rules and procedures to carry out the risk management objectives
- Employ the resources necessary to achieve the payments system’s risk management objectives; and e. integrate risk management into the decision-making processes of the Scheme Boards and Working Groups under PSV 2020.

Scope

- The Framework is designed to guide the operators and users of the payment systems across Nigeria. These systems may be organized, located, or operated within Nigeria (domestic payments), outside Nigeria (offshore payments), or both (cross-border payments) and may involve currencies other than the Naira.

Governance Structure

- The Payments System Management Department of the CBN is responsible for setting, applying and coordinating risk standards across the Nigeria Payments space. It is supported by the Payments Initiative Coordinating Committee and the four Scheme Boards.

1. PAYMENT INITIATIVE COORDINATING COMMITTEE (PICC)

- The membership of PICC is composed of all the Chairpersons of the Payment Scheme Boards, Payments Initiative Working Groups, Special Interest Working Groups and Independent Director(s) representing the end-user community. The PICC is Chaired by the Director, Payments System Management Department.

2. PAYMENTS SCHEME BOARD (PSB)

- The PSBs are responsible for monitoring full conformance to the Principles of Financial Market Infrastructure and other best practices.
- The PSBs shall recommend initiatives, strategies and policies to the CBN with a view to close any gaps related to full conformance to agreed best practice.

Source: CBN | Nigeria PSV 2020
5.2. Risk Management (2/2)

As per the guidelines issued by the central bank System operators, Participants and PSPs shall:

i. establish and implement Information Security policies that are in line with ISO 27001 standards or subsequent standards

ii. ensure the confidentiality, integrity and availability of all information, systems and networks that are critical to the success of the scheme.
   The owners of such information, systems and networks shall be responsible for deploying the required resources

- Participants and PSPs shall conduct annual Information Security assessment including penetration and vulnerability tests to ensure it is aware and is taking adequate steps to address current and on-going issues

Source: CBN | Nigeria PSV 2020
5.3. Dispute Resolution

**Inter-Bank Dispute and Customer Complaints**

As per guidelines issued by CBN

- Each scheme shall establish its dispute resolution mechanism to serve as an additional dispute resolution mechanism that will help participants resolve disputes in a timely and cost-effective manner.
- Disputes that arise between or across schemes may be referred through the Director, Payments System Management Department of the CBN to the PICC for resolution.
6. Annexure

Chapter sections:
6.1. Key Features
6.1. Key Features

**Operating hours**
- 24*7 including weekends and bank holidays

**Payment speed**
- Real time

**Transaction limit**
- Retail: NGN 1 Mn (daily limit of NGN 5 Mn)
- Corporate: NGN 10 Mn

**Alias**
- No aliases

**Channel**
- Internet banking, bank branch, Kiosks, mobile apps, Unstructured Supplementary Service Data (USSD), POS, ATM

**User charges**
- Each bank individually decides on the policy of fees and varies by transaction amount (range from NGN 40 to NGN 500)

**Infrastructure setup**
- New system

**Use of Open APIs**
- No Open access API interface

**Authentication**
- Bank Verification Number

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**Key Highlights**

**Payment Types & Use Cases/Services**

- **Individual**
  - Merchant Payments
  - Cross-border Payments
  - Request to Pay

- **Business**
  - Bulk / Batch Payments

- **Government**
  - Schedule future Payments
  - Bill Payments

**Settlement**

- **Approach**
  - Hub
  - RTGS
  - Distributed clearing

- **Type | Time**
  - Deferred Net settlement
  - One cycle per day

*Source: NIBSS | CBN | Integration guide for NIP | FIS Reports | Nigeria PSV 2020 | Technical specification document*